

Project SoCal

One-Stop for
Molding and
Machining



Company Type:

Manufacturer of custom thermoplastic and machined metal and plastic components for industrial, electronic, oil and gas, medical and aerospace applications

Capabilities:

Engineering, design, development, prototyping, thermoplastic injection molding, CNC machining, CNC turning and Teflon fabricating

Location:

Southern California

Ownership:

Privately owned by the two founders



Presented by:



MBS Advisors ■ 100 Main St ■ Suite 3
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Facility & Capability Highlights

- Three separate operating companies – plastic molding of thermoplastic, machining of metal and plastics and fabrication of Teflon
- Operates in two free-standing buildings with excellent curb appeal for a combined 56,000 SF
- 31 modern molding machines up to 935 tons, average age about 5 years
- 44 modern machining centers, average age about 6 years
- Complete Teflon fabrication capabilities (2 Teflon presses)

Financial Snapshot

	Plastics	%	Machining	%	Fabrication	%	Total Consolidated	%
Total Revenue	\$ 13,938,616	100%	\$ 10,857,982	100%	\$ 2,631,338	100%	\$ 27,427,936	100%
Gross Profit	\$ 2,774,340	20%	\$ 2,589,372	24%	\$ 907,858	35%	\$ 6,271,570	23%
Total Expenses	\$ 1,387,880	10%	\$ 2,171,209	20%	\$ 151,443	6%	\$ 3,710,532	14%
Adjusted EBITDA	\$ 2,109,517	15%	\$ 1,148,475	11%	\$ 864,242	33%	\$ 4,254,234	16%

1. The company can achieve \$40 million in sales in its current facility footprint with little additional overhead and modest future CAPEX.
2. Financial results are largely insulated from raw material price risk.

Investment Considerations

- The company serves as a single-source for all of its major customer programs and has maintained 20% annual growth
- Long-term (over 20 years) industrial, medical, oil and gas and aerospace customers
- Turn-key operation with more than 120 employees operating on a 24-5 basis
- Operating at 65% capacity allowing growth to \$40M

Customers



Owner Information / Reason For Sale

- The three companies and the real estate are 50/50 owned by the two founding partners
- The owners are looking to retire but will work with the new owners on a reasonable transition
- The company's management team is comprised of industry veterans with a successful and proven track record. All key managers are willing to remain with the company post-closing

For More Information

- MBS is advising the company in connection with a proposed sale transaction.
- Please contact the undersigned for further discussion and/or to request a non-disclosure agreement.



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