

Acquisition Opportunity



Company Type

Niche custom plastic injection molding business



Location

Northeastern, US



Ownership

Founder owned and operated



New England Niche Molder

Facility and Capability Highlights

- The building was purpose-built in 1982 and is perfectly designed for an injection molding company
- Currently running at 50% capacity on a two-shift, four-day per week basis
- 20 well maintained, modern molding machines

Investment Considerations

- Low volume, high value-added, engineering resin parts
- Over 60 customers, most for more than 10 years
- Multiple markets with no concentration
- Excellent decoration and assembly capabilities
- Owner would prefer the business and building be sold together but is willing to consider offers that entail relocating and selling the real estate separately

Owner Information / Reason for Sale

- Company is founder-owned and operated
- Owner founded the company 46 years ago
- Owner is now in his 70s and looking to retire
- The operating entity is a C-corporation, so selling its stock, rather than its assets, is desirable

Financial Snapshot

	2019	2020**	2021
Net Sales*	\$2,767,078	\$2,326,777	\$2,708,871
Adjusted EBITDA	\$323,492	\$142,693	\$439,445
EBITDA %	11.7%	6.1%	16.2%

*The company currently has the capacity to do \$10M in Sales

**Downturn in 2020 was a result of the COVID-19 pandemic

Customers



For More Information

- MBS is advising the company in connection with a proposed sale transaction
- Please contact the undersigned for further discussion and/or to request a non-disclosure agreement



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