

Acquisition Opportunity – Project Box

Type: **Corporate Divestiture**
Industry: **Full Line of Proprietary Packaging Products**
Location: **Northeastern U.S.**

Description:

A prosperous and longstanding family-owned plastic injection molding company in the Northeastern U.S. is pursuing a sale of a proprietary line of packaging products. The line has been in existence for over 50 years and currently accounts for about 15% of the parent company's sales. The divestiture will free up space and accommodate growth in the company's other divisions.

The line of packaging products is highly profitable and having a record year.

It must be relocated after closing and can be manufactured anywhere in North America.

The line requires about 25,000 square feet of space (manufacturing, assembly, warehouse) and 8 injection molding machines from 150-400 tons.



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Highlights:

- \$8.5 million in annual sales
- Material costs are less than 25% of sales
- Nearly 1000 SKUs; top-15 items together accounted for only 20% of sales in 2021
- Nearly 1600 customers in 2021; top-10 together accounted for only 25% of sales
- 62 people required to run the business as a stand-alone operation
- Divestiture includes approximately 200 molds/tools
- Historical CAPEX less than \$50,000 annually
- Market-leading brand
- Requires widely available commodity resin

For More Information

MBS is advising the company in connection with a proposed sale. More detailed information can be obtained after signing a non-disclosure agreement. Please contact MBS for further information.

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