

Project Royal

Ohio
Manufacturing



Presented by:



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Company Type:

Manufacturer of Plastic Injection Molded Components

Size:

\$9.0 million in sales

Customers

Global and Regional OEMs (100% B2B; no retail customers)

End-Markets

Industrial Automation, Building Products, Retail Display

Location:

Ohio

Ownership:

Single-owner C-Corporation



Overview & Capabilities

- The company is a sophisticated manufacturer of highly engineered and complex plastic parts and assemblies.
- Capabilities include thermoplastic injection molding (small to medium tonnage), plastic profile extrusion, post-mold machining, assembly, pad printing, and packaging.
- 27 molding machines to 500 tons; 10 6-axis robots
- The company serves industrial automation/conveying, building products, and retail display end-markets.
- The company is located in Ohio.

Competitive Advantages

- Dedicated, talented and experienced workforce with a deep bench of mid-level managers and skilled professionals
- Longstanding customer relationships
- Reputation for working with high-performance and engineering-grade resins
- Company has been manufacturing complex assemblies for the industrial automation industry for decades
- Company owns a small proprietary product line

Owner Information / Reason For Sale

- We are searching for a strategic or individual buyer that will place high value on the company's employees and location and will continue investing in future growth.
- The owner is a plastics industry veteran that is looking to transition into retirement within two years following a sale.

Financial Snapshot

	Actual	Actual	Actual	Projected
	2020	2021	2022	2023
Net Sales	\$ 14,299,189	\$ 15,265,368	\$ 11,772,878	\$ 9,000,000
Adj. EBITDA	\$ 2,471,757	\$ 1,744,365	\$ 711,620	\$ (400,000)
%	17.3%	11.4%	6.0%	-4.4%

Additional Financial Commentary

- Company has zero debt and excess capacity
- Current building/equipment can accommodate \$20-25M in sales
- Little (if any) raw material price risk

For More Information

- MBS is advising the company in connection with a proposed sale.
- Please contact the undersigned for further discussion and/or to request a non-disclosure agreement.



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