

Project Star



Presented by:



MBS Advisors ■ 100 Main St ■ Suite 3
Florence, MA 01062 ■ USA ■ www.mbsadvisors.com

Company Type:

Manufacturer of Plastic Injection Molded Components

Size:

\$14.0 Million in Sales

Customers

Global and Regional OEMs

End-Markets

Building/construction products, healthcare, pet care, sporting goods, automotive

Location:

Southwestern U.S.

Ownership:

Privately owned S-Corporation



Overview & Capabilities

- The company is a manufacturer of plastic injection molded components and assemblies that are used in a variety of applications.
- The company produces products for customers operating in the following end-markets: building/construction products, healthcare, pet care, sporting goods, and automotive.
- Company owns/operates 30 molding machines to 1500 tons.
- The company operates out of leased facilities (comprising about 200,000 ft) with large tonnage molding infrastructure.

Financial Information

- Approximately \$15.0M in sales annually for last five years
- Building and machine capacity to do \$30+ million
- EBITDA ranging between 2% and 10% of sales for last five years
- Enterprise value expected to be in the \$7.0-10.0M range.

Competitive Advantages

- Dedicated, talented and experienced workforce
- Longstanding customer relationships
- ISO 9001, ISO 13485, FDA registered facility
- Business-friendly location near a major metropolitan area in the Southwestern U.S.
- Below-market lease rate
- Below-market utility rates

Owner Information / Reason For Sale

- We are searching for a strategic buyer that will value the company's location, employee base, manufacturing infrastructure, and will continue investing in future growth.
- The owner is looking to fully retire and is not involved in the day-to-day operations; the current management team will remain in place following a transaction.

For More Information

- MBS is advising the company in connection with a proposed sale.
- Please contact the undersigned for further discussion and/or to request a non-disclosure agreement.



Andrew T. Munson
413-584-2095
andrew@mbsadvisors.com