

Project Labware

Custom &
Proprietary
Injection Molder



Company Type:

Custom & proprietary injection molder of thermoplastic components for industrial, firearms, oil & gas, marine, medical, and cosmetic end markets

Capabilities:

Engineering, design, mold-making, custom and proprietary injection molding

Location:

Northeast

Ownership:

Privately owned



Presented by:



MBS Advisors ■ 100 Main St ■ Suite 3
Florence, MA 01062 ■ USA ■ www.mbsadvisors.com



Facility & Capability Highlights

- Injection molding of both custom and proprietary components
- 27,000 sq. ft. facility (leased month-to-month, but a long-term lease can be negotiated)
- 16 molding machines up to 300 tons
- 15 ft. ceilings throughout the plant
- Fully-equipped mold making department

Investment Considerations

- Close to \$5M sales revenue in 2022
- Proprietary line of labware is currently 34% of revenue and is poised for future growth
- Turn-key business operating on a 24-5 basis

This business can be relocated to another plant in the Northeast.

Owner Information / Reason For Sale

- The company is privately owned and operated.
- The operating entity is an S-corporation.
- The owner is a plastics industry veteran that is looking to transition into retirement within a year following a sale.

Financial Snapshot

	2019	2020	2021	2022
Sales Revenue	\$3,245,576	\$3,501,473	\$3,575,575	\$4,644,547
Gross Profit	\$999,861	\$1,429,709	\$1,062,535	\$2,407,370
Net Operating Income	\$111,702	\$469,202	\$26,450	\$1,270,690
Adjusted EBITDA	\$240,024	\$591,197	\$133,528	\$1,379,220

Customers



For More Information

- MBS is advising the company in connection with a proposed sale transaction.
- Please contact the undersigned for further discussion and/or to request a non-disclosure agreement.



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