



# Merger & Acquisition Advisory for Plastics Processors

**UNMATCHED RESULTS**

# Merger & Acquisition Advisory for Plastics Processors

## UNMATCHED RESULTS

*MBS took the time to understand what made our company special and what I hoped to achieve through the sale. They genuinely cared about finding the right buyer and ensuring a smooth transition for me and our employees. I am truly grateful for the exceptional service!*

— Carrie Castino  
President | Castino Corporation

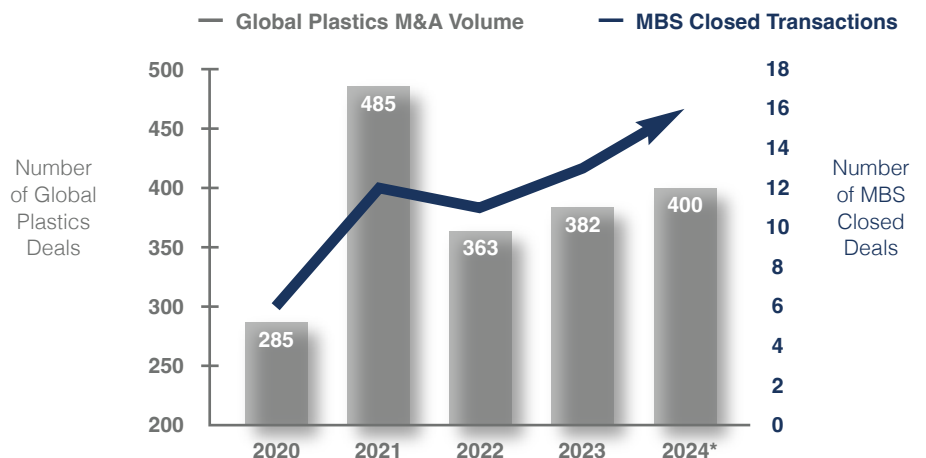
**You are ready to sell your company and need a great buyer who will pay top dollar. Or maybe you are looking to acquire and build. Either way, we can help.**

MBS Advisors works exclusively with injection molders, plastics processors, and engineered component manufacturers. MBS professionals have actual experience owning/operating injection molding companies. And we maintain the strongest network of industry buyers and sellers. This is what makes us unique. This is how we produce unmatched results.

### M&A SERVICES

- Sell-Side Advisory
- Buy-Side Advisory
- Valuations
- Fairness Opinions
- Exit Strategy Planning

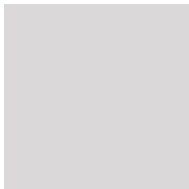
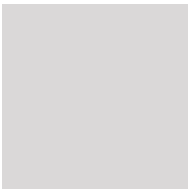
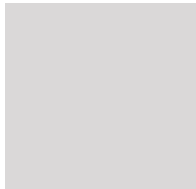
### M&A VOLUME TRENDS



Source: P&M Corporate Finance, MBS

\*Estimate





**OUR FOCUS:**

<b>Industry:</b>	Plastic Injection Molding, Plastics Processing, Engineered Components
<b>Size:</b>	\$10-200 Million in Annual Sales
<b>Location:</b>	United States, Mexico, Canada, Asia, Europe
<b>Clients:</b>	Owner/Operators, Family Businesses, Private Equity Groups, Medium & Large Corporations
<b>Transactions:</b>	Shareholder Exits, Recapitalizations, Divestitures

*I really liked working with MBS throughout the sale process and thought that you guys were a great fit for Hicks Plastics! The overall experience was exhausting at times, but at no time was I pressured and nobody at MBS tried to convince me that this was the right thing to do; you just simply navigated us through the process. I really appreciate that. Thanks again for MBS's great help in this transaction, I truly believe that this is the perfect fit for us.*

— Tim Hicks  
CEO | Hicks Plastics Company



**Jonathan M. Soucy**  
President  
Phone: 413.406.1011  
jonathan@mbsadvisors.com

**Terry J. Minnick**  
Chairman  
Phone: 413.584.1985  
terry@mbsadvisors.com

**Andrew T. Munson**  
Partner  
Phone: 413.584.2095  
andrew@mbsadvisors.com

**Joel R. Minnick**  
Partner  
Phone: 413.584.5620  
joel@mbsadvisors.com

**Edward van de Krol**  
Director  
Phone: 413.570.7212  
edward@mbsadvisors.com

**Steve Crawford**  
Business Development  
Phone: 413.570.8003  
steve@mbsadvisors.com



*We were extremely pleased with the services provided by MBS throughout the sale process. They identified multiple potential buyers that we would have never thought of approaching, with several submitting serious proposals. MBS was active throughout the transaction and clearly added value for our investors.*

— Jerry Prado  
 Founding Partner | Main Street Capital Holdings

## WHY WORK WITH MBS?

**Unmatched Results. We are the premier advisory firm for injection molding, plastics processing, and engineered components.**

Since 1998, our partners have completed more injection molding M&A transactions than any other investment banking or advisory firm in North America.

Contact us today to learn why molders and processors all over the world have worked with MBS Advisors!

Phone: 413-584-2899 | Email: [info@mbsadvisors.com](mailto:info@mbsadvisors.com)

