

■ CONFIDENTIAL OPPORTUNITY OVERVIEW

Project Buoyancy

A privately held injection molding and assembly manufacturer based in Tijuana, Mexico, serving the pool & spa market with a growing medical cleanroom operation.



INJECTION MOLDING

ISO 13485



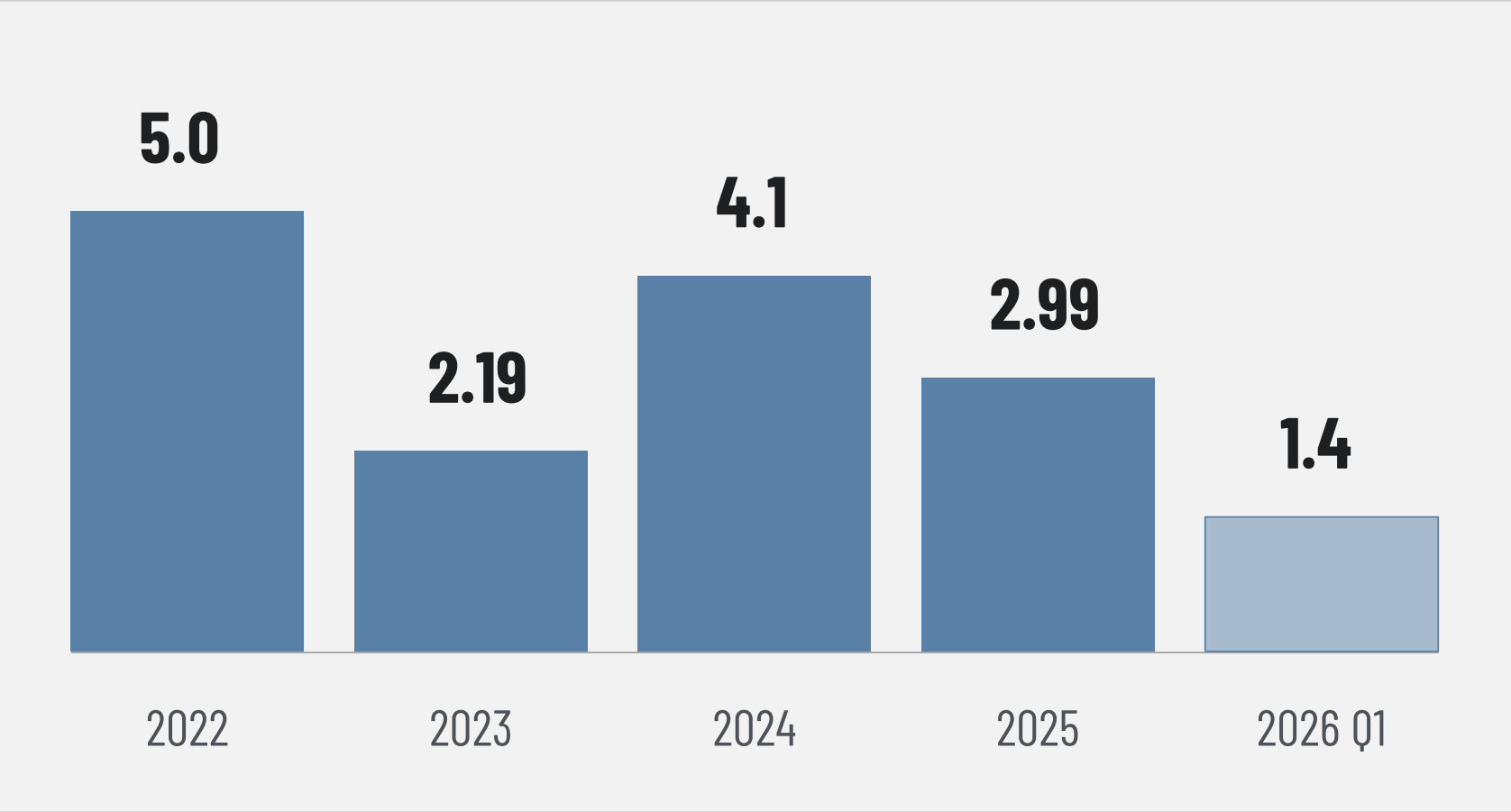
Facilities, Capabilities, & Financials

OPERATIONAL HIGHLIGHTS

- 128,000 sq. ft. across two adjacent leased facilities
80,000 sq. ft. (Pool & Spa) · 48,000 sq. ft. (Medical)
- 32 molding machines (55–1,800 tons)
- Significant assembly, testing, & CMM
- On-site mold repair and maintenance
- 220 employees via shelter partner — scalable workforce
- >85% of revenue is currently provided to one strategic customer in the pool & spa market
- \$3M adjusted EBITDA in 2025
- Experienced management team in place

Divesture by U.S. holding company. This operation is no longer core to the primary business of the parent company.
Management expected to remain post-closing.

ADJUSTED EBITDA (\$M USD)



2022–2025 volatility reflects post-pandemic pool & spa swings. 2026 marks first meaningful medical revenue, supporting diversification.

POOL & SPA PRODUCT



Medical Cleanroom Operation

A fully certified, ready-to-scale medical molding and assembly facility — infrastructure investment already complete. Initial production commenced late 2025, ramping up throughout 2026.

FACILITY

48,000 sq. ft. modern leased building, adjacent to pool & spa operation. Lease through Dec 2028, extendable. Present equipment set up utilizing 25% of the facility floorspace.

EQUIPMENT

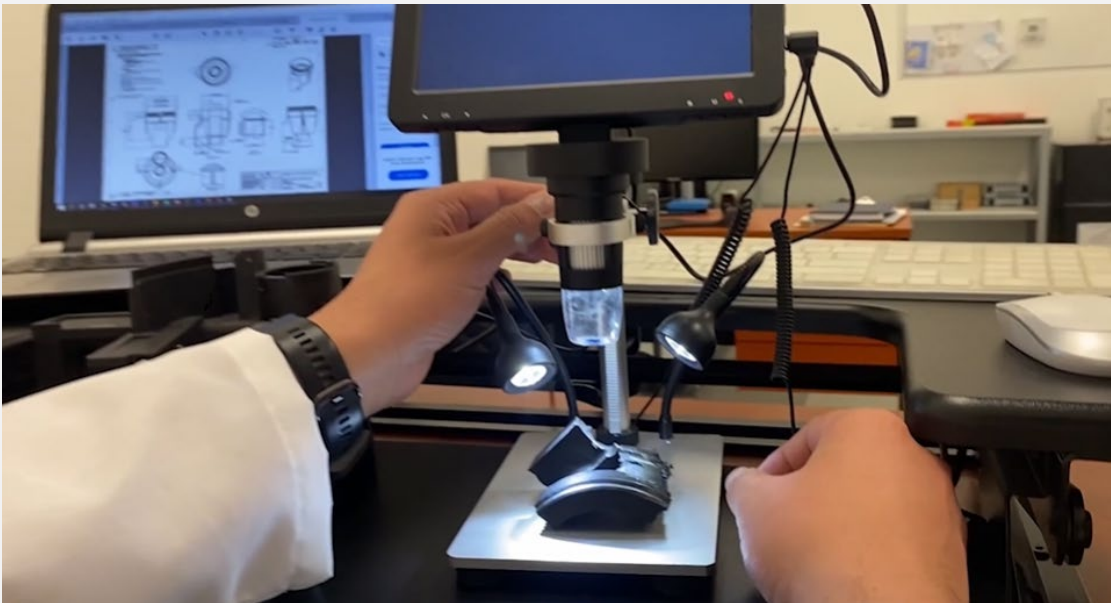
4 injection molding machines (100–350 tons), including two 2-shot machines. Assembly and testing capabilities on-site.

CLEAN ROOMS

Two ISO Class 8 hard-walled clean rooms — one for molding, one for assembly. Assembly room upgradeable to Class 7 at minimal cost.

CERTIFICATIONS

ISO 13485 certified and FDA registered.



WHY THIS OPPORTUNITY

Valuation discount: Current customer concentration suppresses current valuation multiples — significant upside as medical revenue scales

Turn-key operation: 10+ year track record with experienced management remaining post-closing. Ownership not involved in day-to-day operations

Maquiladora structure: IMMEX program via shelter partner

Growth-ready: Ample capacity in space, equipment, and labor to scale without major capital investment

MEDICAL UPSIDE

Tijuana is an active medical device manufacturing hub in North America

Medical injection molders command among the highest transaction multiples in NA manufacturing

Start-up costs already absorbed — clean rooms, equipment, ERP, ISO 13485, and FDA registration in place